

## Brad Welch

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**From:** Brent Davis <bdavis@cvmed.net>  
**Sent:** Wednesday, June 21, 2017 2:54 PM  
**To:** Marz Cesarini; Chet Steele; miket@rhgi.org  
**Cc:** Brad Welch; Deb LaMarche; Utah TeleHealth Tech  
**Subject:** RE: Santaquin Clinic - 210 East Main Street  
**Attachments:** image001.jpg

Marz,

Go ahead and move forward with ordering the circuit for Santaquin from Centracom.

Thanks,

**Brent Davis, CFO**  
435-623-3111



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**From:** Marz Cesarini [mailto:marz.cesarini@utn.org]  
**Sent:** Monday, June 19, 2017 4:08 PM  
**To:** Brent Davis (bdavis@cvmed.net); Chet Steele; miket@rhgi.org  
**Cc:** Brad Welch; Deb LaMarche; Utah TeleHealth Tech  
**Subject:** Re: Santaquin Clinic - 210 East Main Street

Folks,

We have since received a more accurate quote (attached) from ConvergeOne regarding the one-time purchase cost (plus 12 months support) for the firewall and router and I believe that Mike and Chet are making arrangements to purchase those systems directly.

In order to move forward with ordering of the local circuit from Centracom, I will require authorization to proceed based upon what I have outlined below. By responding to all parties on this email, that is enough to start the process.

UTN will then add Satanquin to the new agreement that will be signed soon.

Cheers,  
Marz

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**From:** Marz Cesarini <[marz.cesarini@utn.org](mailto:marz.cesarini@utn.org)>  
**Date:** Tuesday, June 13, 2017 at 2:57 PM  
**To:** "Brent Davis ([bdavis@cvmed.net](mailto:bdavis@cvmed.net))" <[bdavis@cvmed.net](mailto:bdavis@cvmed.net)>, Chet Steele <[chets@rhgi.org](mailto:chets@rhgi.org)>, "[miket@rhgi.org](mailto:miket@rhgi.org)" <[miket@rhgi.org](mailto:miket@rhgi.org)>  
**Cc:** Brad Welch <[bradw@cut.net](mailto:bradw@cut.net)>, Deb LaMarche <[deb.lamarche@utn.org](mailto:deb.lamarche@utn.org)>, Utah TeleHealth Tech

[<utntech@lists.hsc.utah.edu>](mailto:utntech@lists.hsc.utah.edu)

**Subject:** Santaquin Clinic - 210 East Main Street

Folks,

Further to my discussions with Chet and Mike, below is a summary of the path we should take in order to ensure we meet the proposed clinic open day of July 17<sup>th</sup>.

The normal process for adding a site to the network and utilizing FCC/USAC discounts is to file paperwork with USAC, wait for USAC approval, include the site location in a Bid or RFP and then make an award to the Telco. Obviously all this takes precious time that we don't have so here is what we propose as an alternative.

Central Valley Medical Center will order the local 50Mbps circuit from Centracom who have already quoted a zero one-time installation cost and \$299 per month recurring charge. Centracom will install the local circuit and connect it to the existing Centracom/WFN Ethernet network connecting back to UTN's core network and then bill Central Valley directly for the local circuit.

UTN will order the new router (ISR4321/K9) and firewall (ASA5508-FTD-K9) from Cisco and will invoice Central Valley Medical Center for the full one-time discounted cost plus one year of support that will total to \$3834.

UTN will include Santaquin in the overall site agreement that will be signed with Central Valley in the next 4-8 weeks. That will include the one-time hardware costs listed above and the monthly UTN Network & Security service charges for the Santaquin site.

Please let me know if you have any questions or concerns.

Cheers,

Marz Cesarini

Associate Director

**Utah Telehealth Network**

101 Wasatch Drive

Salt Lake City, UT 84112

Ph.801-587-6149